

**\* Impacts and Achievements of INCUBIS Project supporting the Energy Symbiosis for Maximizing Energy Efficiency in Industrial Parks and Districts**

€2M in EU funding. 5 EU Member States + UK. 5 active regions involved.

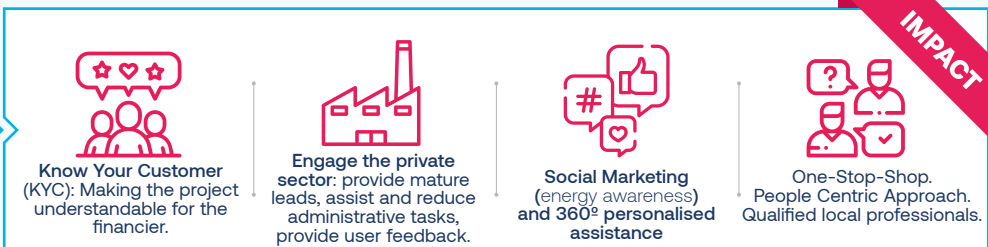
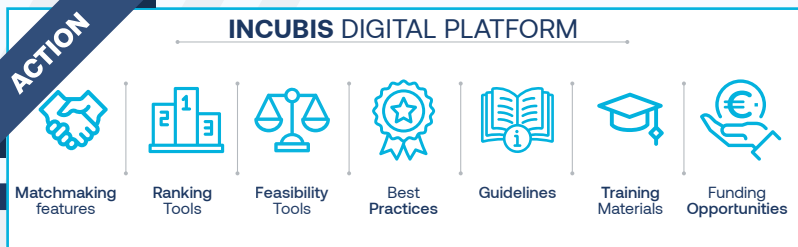


**Critical success factors for implementation of ES projects**

- ✓ Minimal bulk data for ES preliminary estimates
- ✓ A trust-based environment
- ✓ Participatory methodologies
- ✓ Attracting attention
- ✓ Confidentiality
- ✓ Securing coordination teams and governance

**How the INCUBIS project has addressed the barriers hampering the market up-take of energy efficiency measures**

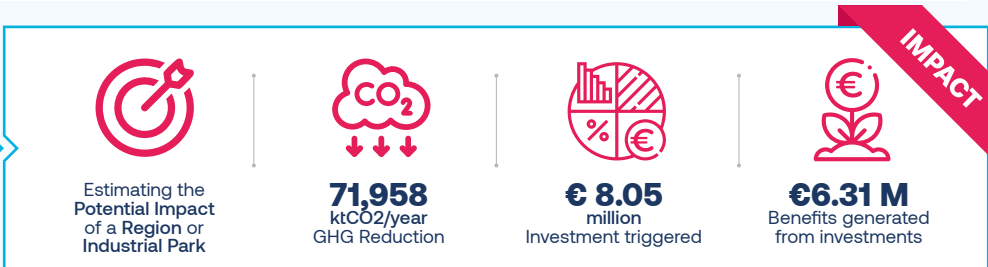
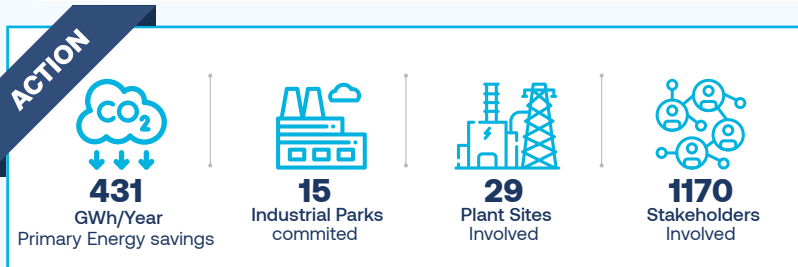
**BARRIER 1** Lack of a unified ecosystem of industry players: no agreed set of best practices, standard materials and processes, and regular exchange of information across the energy efficiency financing value chain



**BARRIER 2** Lack of access to training on use of standardised material: even if materials are well-maintained, project developers may not have the internal knowledge or capacity to access training to learn how to apply these materials.



**BARRIER 3** Estimating the potential impact of a region or industrial park



\*These are estimations of energy savings and emissions reductions triggered and calculated by projects/initiatives where INCUBIS has contributed at some stage of the implementation of the project. The information and views set out in this publication are those of the author(s) and do not necessarily reflect the official opinion of the European Union. Neither the European Commission, the European Climate, Infrastructure and Environment Executive Agency (CINEA) nor any person acting on their behalf may be held responsible for the use which may be made of the information contained therein.