



### AGRI-FOOD WASTE DAY CONFERENCE

# Circular economy, a way to tackle societal challenges

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# Who is Sofies?



Sofies is an international **sustainability consulting** and private management firm.

We aim at creating a positive impact by delivering professional services based on **industrial** ecology and circular economy for a better use of natural resources









# Why should we reach a circular economy ?



# Manned mission to Mars: departure in 2025 (?)



Minimum requirement for the mission: 9 tons!

But the most powerful rocket can only send 5 tons to the moon...

Just transporting the water would cost 11 billion EUR!

 $\rightarrow$  so what is the solution?

#### Recycling is the solution!

#### 30 kg of daily requirements:

Oxygen (1kg/day):

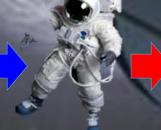
3%

78%

9%

9%

- Hygiene water
- Drinking water
- Food



#### Waste

- CO2 (1,2 kg/day):
  - Solid waste Liquid waste

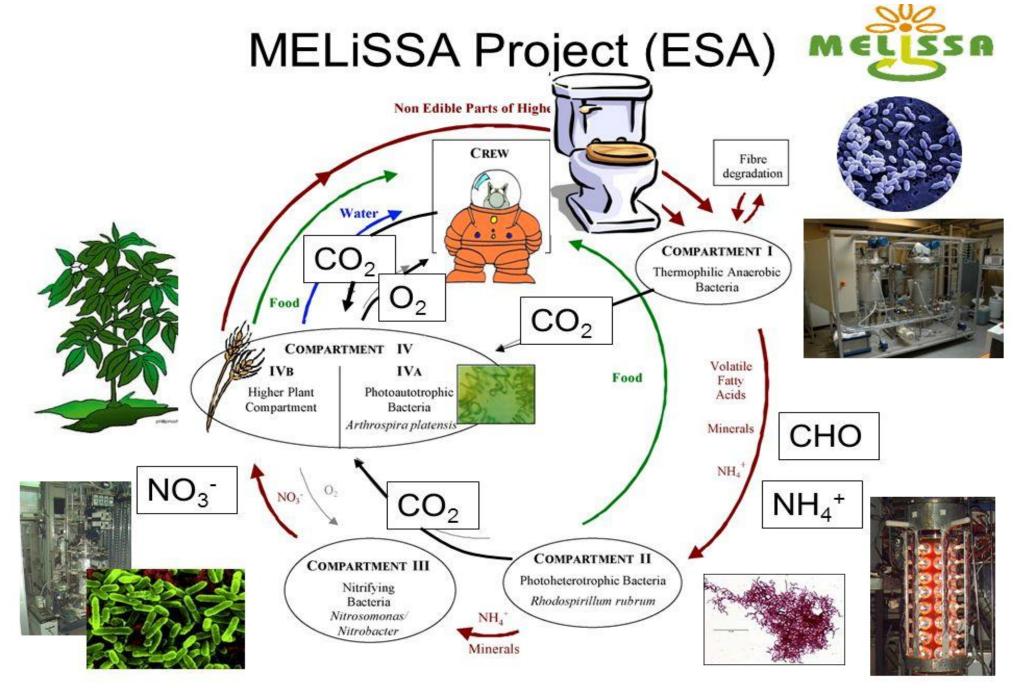
3%

5%

81%

10%

- Liquiu waste
- Perspiration

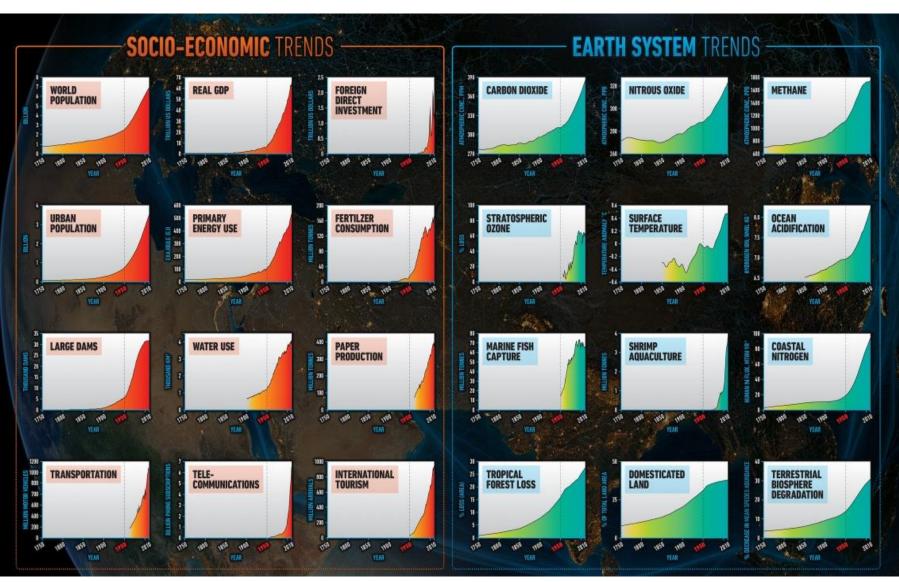


https://www.letemps.ch/sciences/2015/05/01/melissa-voyage-simule-vers-mars-mode-recyclage

ack to Earth... its dimensions...its challenges i



# The great acceleration





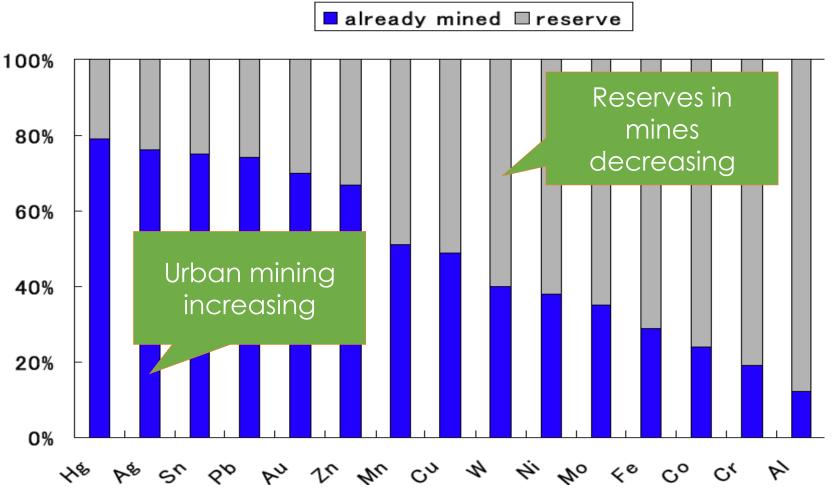






# Growing resource consumption



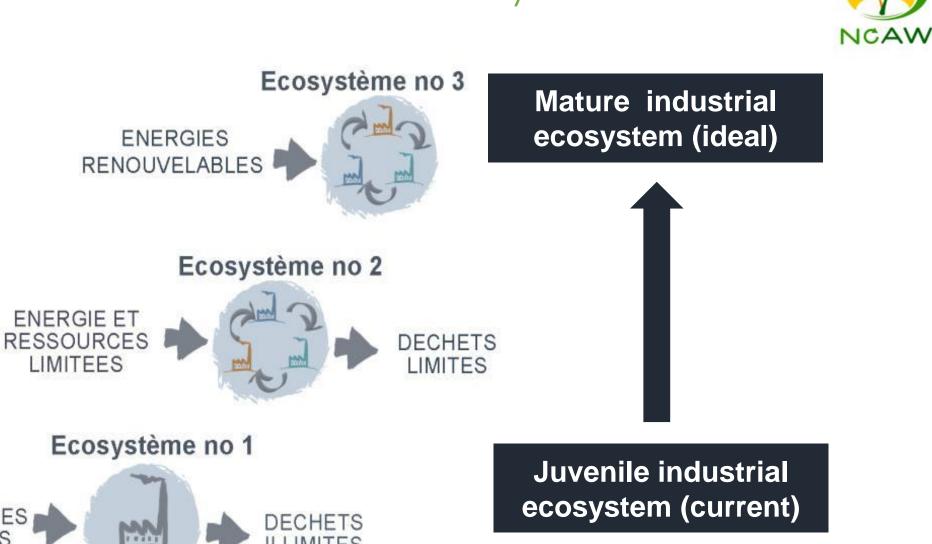


Source : T. Nishiyama



# Maturation of industrial ecosystems







RESSOURCES ILLIMITEES

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 688338

ILLIMITES





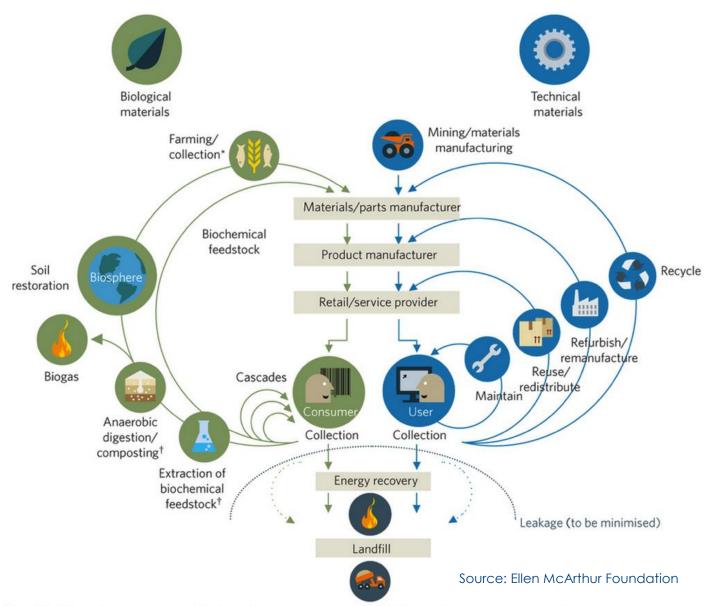
# Circular economy: What is it ?





#### Circular Economy: an economy based on closed material cycles









Source: Wiithaa http://wiithaa.com/en/



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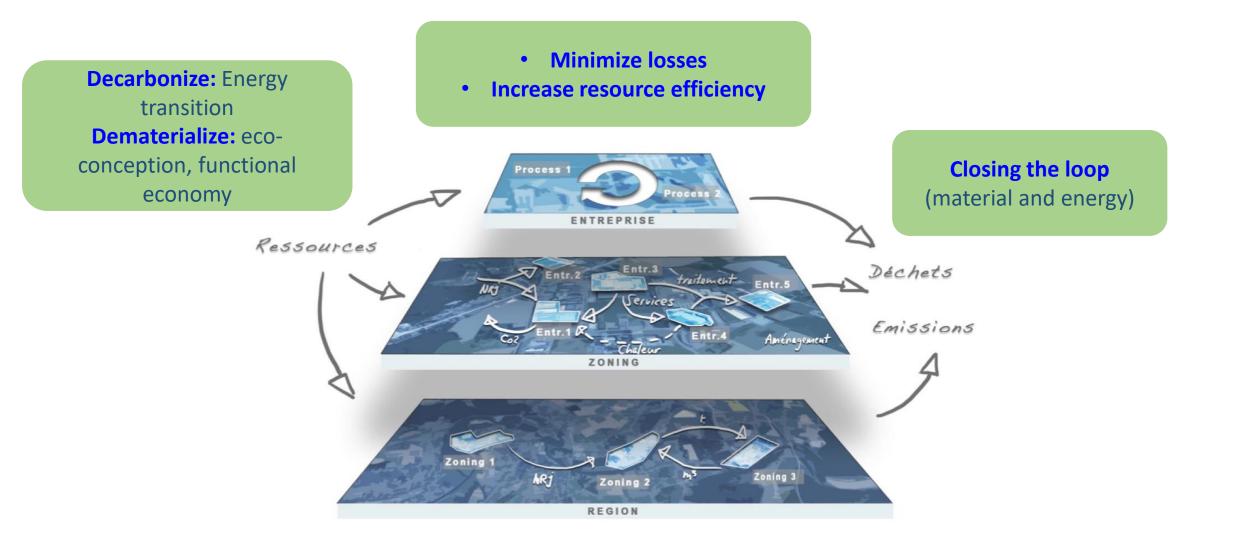


# Circular economy: How to implement?





Industrial ecology: 4 strategies for implementing circular economy inspired by the functioning of natural ecosystems

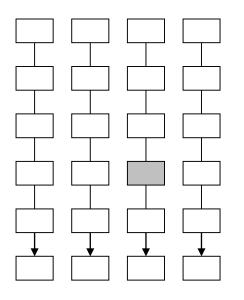




Implementing circular economy at various levels



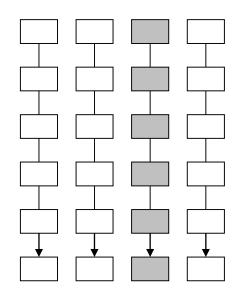
## Cleaner production



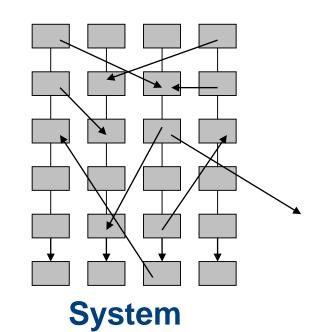
**Process** 

# Eco-conception Inc

### Industrial ecology



**Product** 

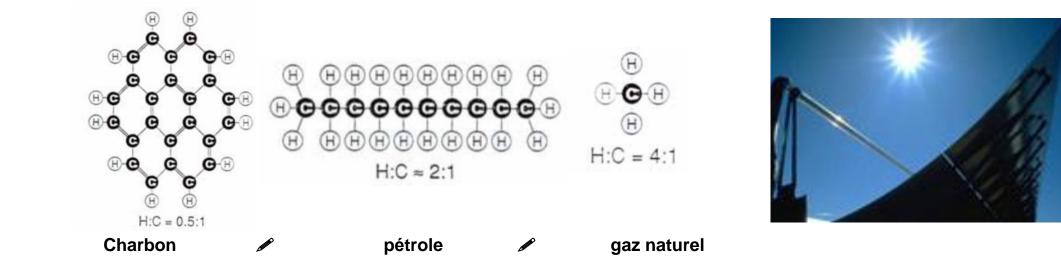












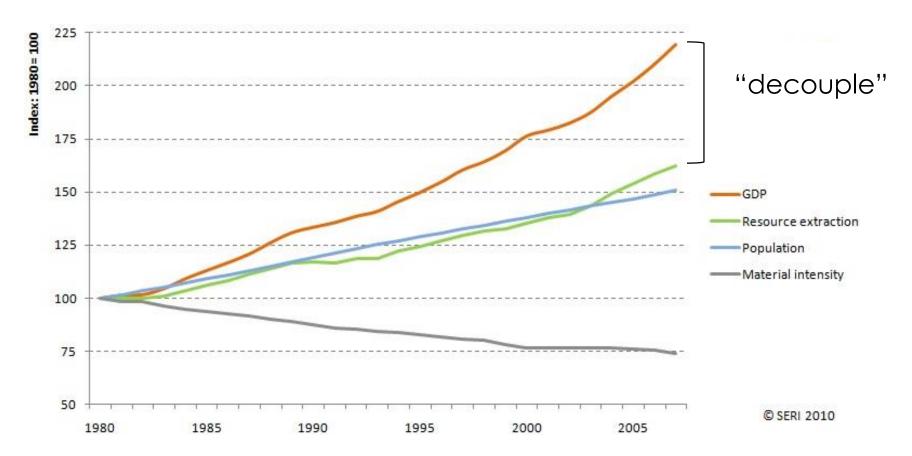




# Dematerialize, why?



**Objective:** dematerialization, decouple well-being from increasing natural resource consumption **World tendency:** relative dematerialization, but growth of global resource extraction







### Dematerialize, illustration

### PSS Successful examples - Xerox

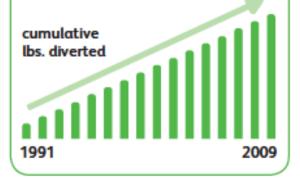


IDEA	B2B Leasing of printers & copy machines
HOW	<ul> <li>Focus on</li> <li>Selling the « quality copy » service vs selling « copy machines »</li> <li>« remanufacturing » strategy.</li> </ul>
BENEFITS	Increased machine lifespan & management
	Less resources use and E-waste.
	Over 100 millions \$ saved each year on raw material, logistics & inventory expenses



# Xerox remanufacturing and recycling programs

Since 1991, we have diverted over 2.3 billion pounds (cumulative) of waste from landfills through our equipment and supplies return, reuse and recycling programs.



Sources: xerox.com/gwa / Suren Erkman « Vers une écologie industrielle », 2004

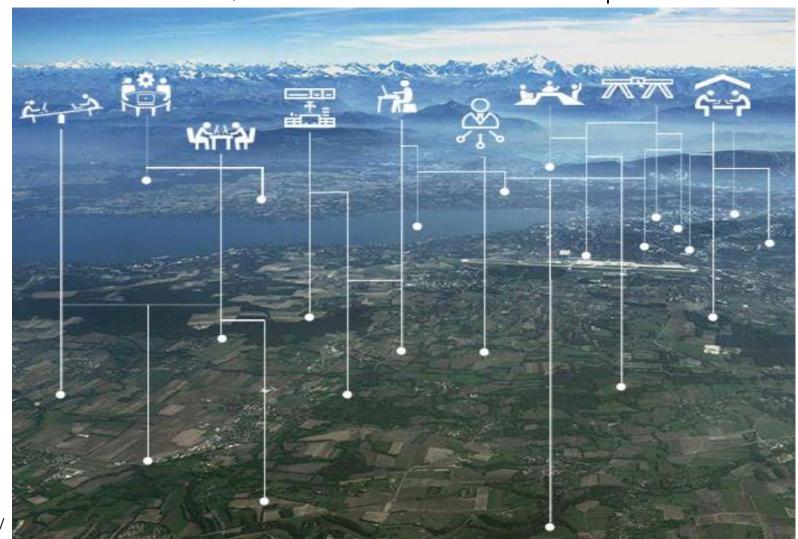




## Dematerialize, illustration

### GE-Network, the network for shared workplaces





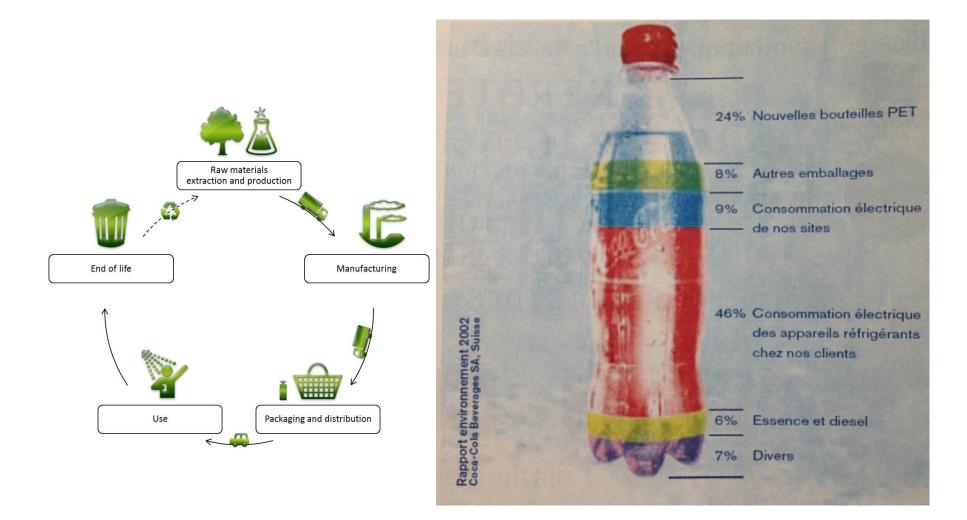
http://www.teletravail-geneve.com/





### Eco-conception, how ?





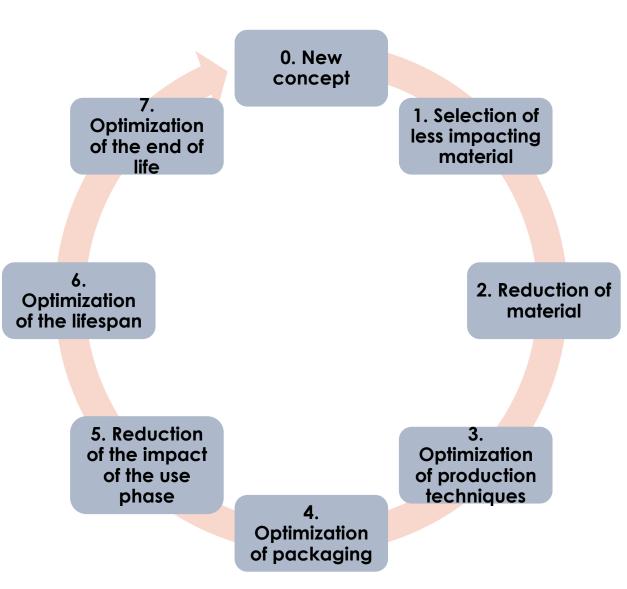
Source : Sofies





## Eco-conception, how ?







Source : Sofies

### Eco-conception, a way to go beyond traditional competitive factors - Illustration



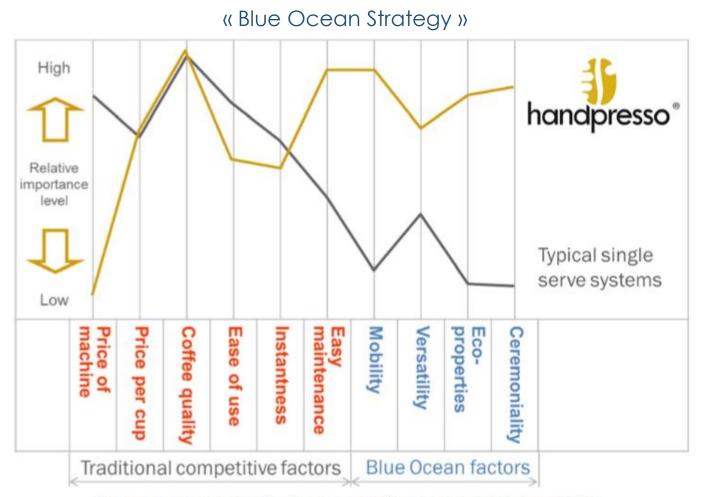


Figure 2-8. Example of a Blue Ocean canvas for Handpresso (Nielsen, 2007).

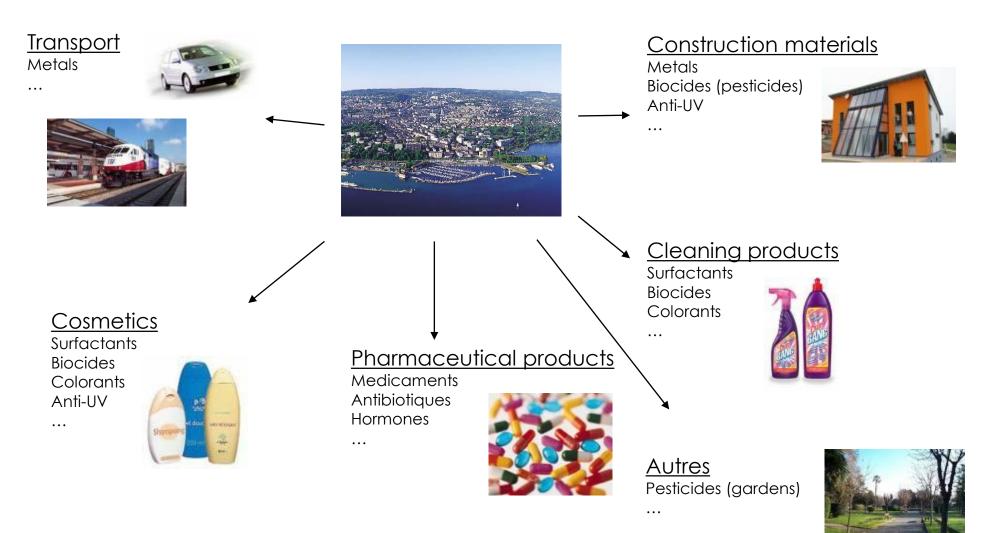


Source: UNEP eco-innovation manual



#### Minimize losses









#### Increase Resource Efficiency







From bed dryers to drying towers

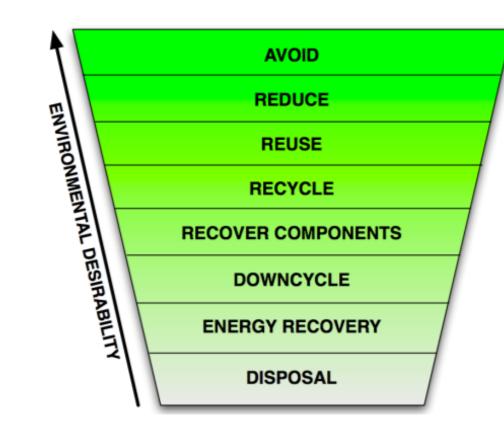






#### Optimize the end of life





### 3 R Reduce Reuse Recycle

Sources: Sofies







#### Exemple: « up-cycling »











### Exemple: « up-cycling »



Second life, Nespresso









### Closing the loop



### Exemple: « Cascade of valorization »



http://entomeal.ch/wordpress/







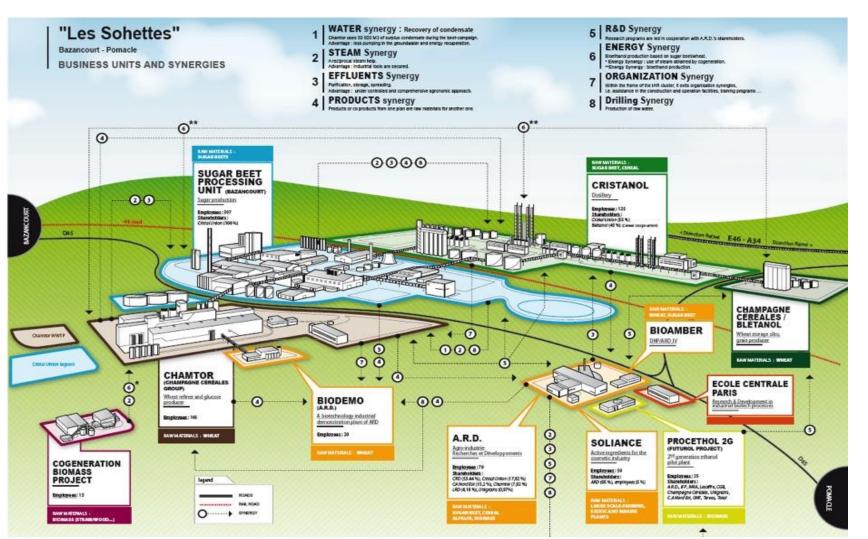




### Closing the loop

Exemple: « Biorefinery in an Eco Industrial Park setting »



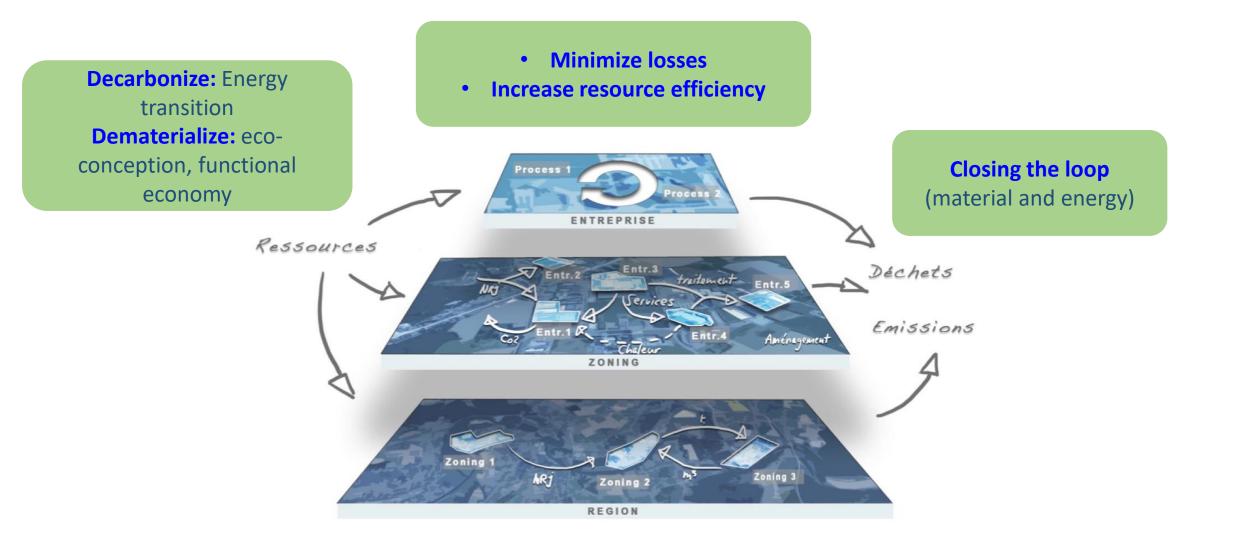




http://www.a-r-d.fr/ARD-filiales-et-partenaires-Bio-raffinerie-Recherches-et-Innovations-BRI-68.html



Industrial ecology: 4 strategies for implementing circular economy inspired by the functioning of natural ecosystems







- Greener product/process based models
- Waste regeneration systems
- Alternative energy-based systems
- Efficiency optimisation by ICT
- Functional sales and management services model
- New sustainable mobility systems
- Industrial symbiosis
- Green neighbourhoods and cities
- Innovative financing schemes

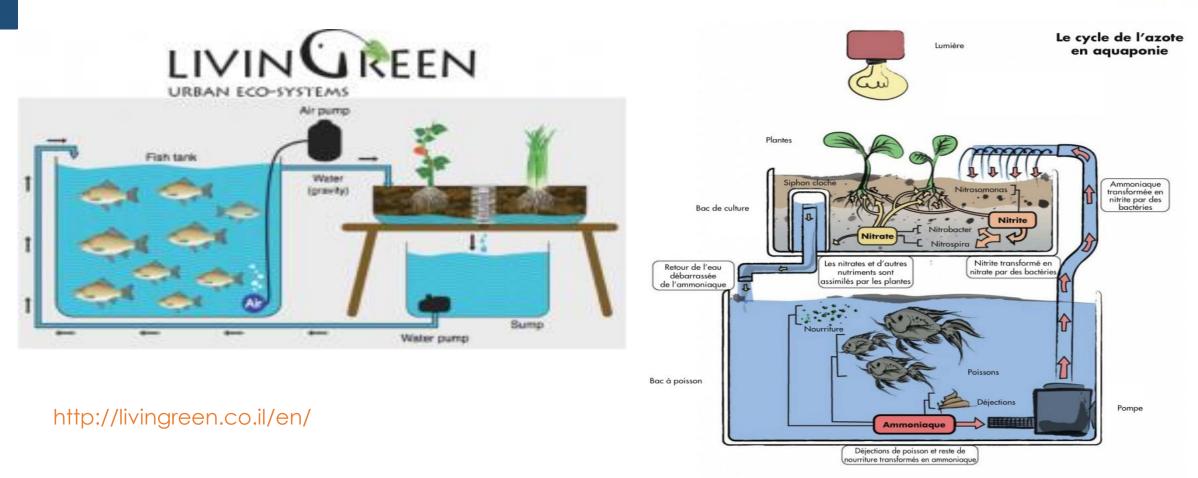
Source: Business Models for Systemic Eco-innovations, Feb. 2012, Technopolis Group





# Applying eco-innovative business models: illustration





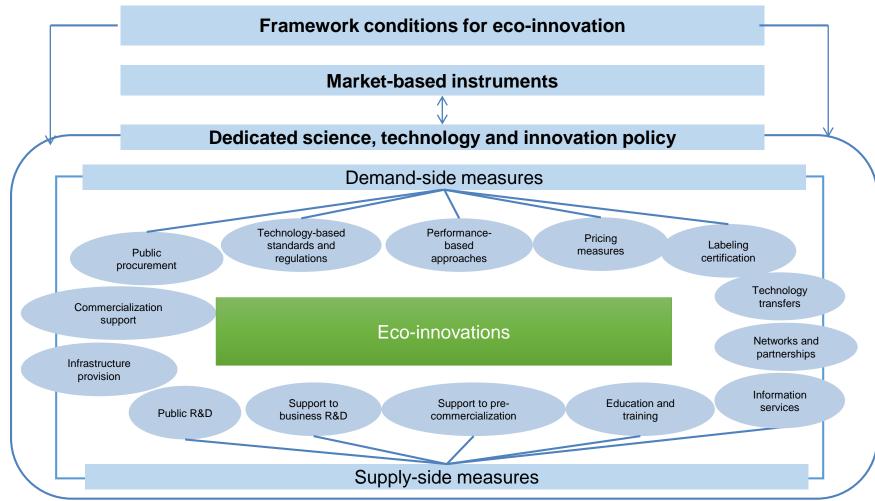
Source: internet / LinvinGreen





# Policy measures for Eco-Innovation





Source: OECD, Policy Measures for Eco-Innovation

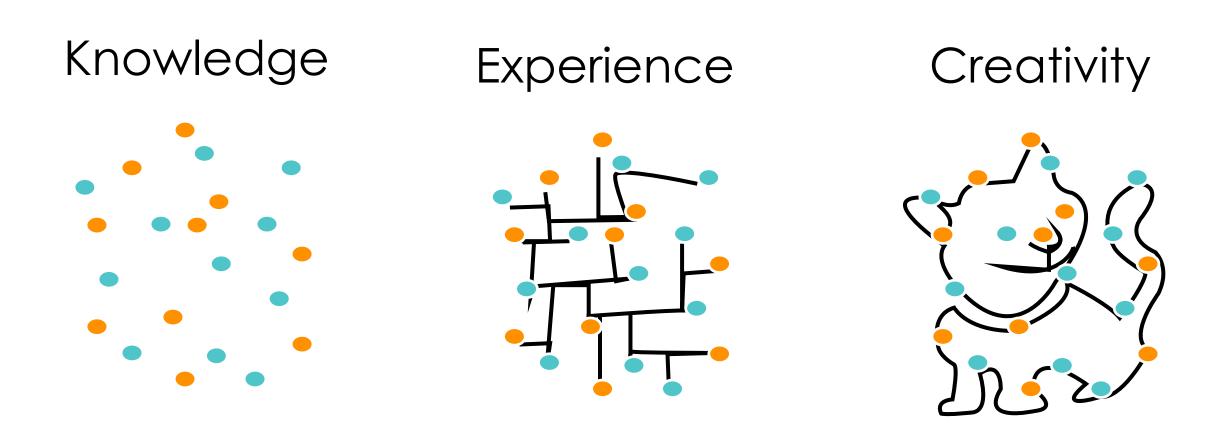


Still there are challenges to tackle ... When it comes to agro byproducts valorization

A few ones ...

- Market acceptance
- Low fossil fuel price => business case at risk for the bio economy
- Nutrient cycle
- Water content and logistics
- ...

Mindset : collective intelligence



# Mindset : out of the box, no silo thinking ③

